



A PILLAR OF PROFOUND ECONOMIC COOPERATION

服务中巴经贸合作的纽带

www.pakchinainvest.com



CELEBRATING 75 YEARS OF DIPLOMATIC RELATIONS

热烈庆祝中巴建交75周年



BRIDGING THE TWO BROTHERLY NATIONS

中巴友谊的桥梁



This booklet presents an overview of PCICL; its evolution, achievements, and expanding role in shaping economic collaboration between Pakistan and China.

本手册概述了中巴投资公司的发展历程、重要成就以及在服务中国和巴基斯坦经贸合作中所作的贡献。

WHERE VISION MEETS OPPORTUNITY

视野所及，机遇所至

Over nearly two decades, Pak China Investment Company Limited (PCICL) has transformed from a bilateral financial institution into a catalyst for cross-border investment, industrial development, and sustainable growth.

Today, it stands at the forefront of facilitating viable partnerships, enabling capital flows, and advancing priority sectors aligned with national development agendas.

在近二十年的发展历程中，中巴投资公司已从一家双边金融机构发展为推动跨境投资、产业发展和可持续增长的重要引擎。

目前，中巴投资公司已经成为推动互利合作、促进资金融通、助力产业发展的领航者。





CORPORATE PROFILE

公司简介

Pak China Investment Company Limited (PCICL) is a premier Development Finance Institution (DFI) established under a landmark joint venture between the Governments of the Islamic Republic of Pakistan and the People's Republic of China.

中巴投资公司是一家领先的开发性金融机构，由国家开发银行和巴基斯坦财政部分别代表两国政府合资设立。

With a clear mandate to promote bilateral trade, investment, and economic cooperation, PCICL has evolved into a trusted platform for facilitating Chinese investment into Pakistan and enabling Pakistani businesses to access global opportunities.

以服务双边经贸合作为使命，中巴公司已成为吸引中资企业投资巴基斯坦和赋能巴当地企业联通世界的可信赖平台。

Beyond financing, PCICL plays a strategic advisory role, actively supporting investors across sectors including infrastructure, energy, manufacturing, agriculture, services, and technology while aligning investments with emerging national priorities such as industrialization and export-led growth.

除提供融资服务外，中巴公司还扮演战略顾问的角色，为基础设施、能源、产业、农业、服务业以及科技领域投资者提供有力支持，助力各项投资与工业化和出口导向型增长等巴基斯坦国家战略相契合。





OUR MISSION

我们的使命

Be a channel of investment flow by becoming prime advisors for investors from Pakistan and China.

提供金融服务吸引投资；

Identify and capitalize on opportunities in Pakistan by leveraging Chinese technology, financial resources, and entrepreneurial expertise.

把握巴基斯坦发展机遇；

Act as a catalyst of success for our customers by responding to their needs and developing lasting relationships.

全方位满足客户的需求；

Create a culture of performance, integrity, and efficiency where productivity and innovation are the hallmarks.

营造诚信高效企业文化；

Build state-of-the-art technology platforms and applications.

建设先进技术应用平台；

Produce exceptional results while maintaining acceptable risk levels.

控制风险追求卓越业绩。

OUR VISION

我们的愿景

To become a leading DFI as a hub of investment activities for Pakistani and Chinese entrepreneurs through in-depth market knowledge, innovative financial solutions, exceptional people, efficient processes, and strong customer relationships.

通过丰富的市场知识、杰出的人才、高效的流程、创新的金融解决方案和稳固的客户关系，成为双边投资活动的枢纽节点，发展为领先的开发性金融机构。

Focus on bringing Chinese investment, technology, and know-how to Pakistan through roadshows and promotional activities, enabling Pak China Investment Company to serve as a preferred platform for investment decisions entering the Pakistani market

通过举办路演和各类宣介活动，将中国的投资、技术和专业知识引入巴基斯坦，使中巴公司成为进入巴基斯坦市场的专业投资决策平台。



OUR BUSINESS STRATEGY

我们的战略

Extended Arm of Government of Pakistan to enable Public Private Partnerships: Interacting with Ministries/Government Departments for Privatizations and promotion of Public-Private-Partnerships.

联络政府，推动合作：与巴基斯坦相关政府部门合作，服务巴国有企业私有化进程以及公私合营伙伴关系的发展。

Enabling Chinese Investments: Act as the bridge between Chinese and Pakistani Governmental bodies and other enterprises; attract, promote and facilitate Chinese investors to establish cooperation with local companies on various sectors, especially focusing on CPEC and related projects.

沟通中企，搭建桥梁：作为中国与巴基斯坦政府部门和企业之间的桥梁，引导并推动中国投资者与本地企业建立合作，聚焦服务中巴经济走廊走深走实。

One-stop-shop for Investors: Provide financial services like advisory, debt Syndications, Private Equity, Underwriting, Pre-IPO Investments and other Capital Market related services to investors.

产品齐全，服务高效：向投资者提供咨询、银团贷款、私募股权、承销、PRE-IPO投资以及其他资本市场相关服务。

Sustainable Financing with Low-Risk Organic Growth: Strategic nature equity investments in viable projects and provision of long term and short-term financing to enable economic and industrial advancement.

风险控制，稳健增长：对项目进行战略股权投资，并提供短期和长期贷款，共享发展成果。



WHAT WE OFFER

我们的服务

PCICL offers a wide range of products and services through exceptional human resource & efficient processes.

中巴公司通过卓越的人才和高效的流程，提供以下产品和服务。



Investment Banking

- Advisory & Research
- Buy & Sell Side Advisory
- JVs and Corporate Restructuring
- Transaction Specific Research Assignments
- Marketing Materials

Capital Markets

- Underwriting & Participation in Right Share Issues
- Debt Syndications
- Investment in Shares via Pre IPO & IPO

Private Equity & Strategic Investments

- Private Equity Investments
- Strategic Long-Term Investments

投资银行业务

- 咨询和研究
- 买方和卖方顾问
- 合资和企业重组
- 专项交易研究
- 市场宣介

资本市场业务

- 承销和配股
- 银团贷款
- Pre IPO & IPO 股权投资

私募股权和战略投资业务

- 私募股权投资
- 战略性长期股权投资



CPEC/Chinese Business Promotion Activities

- Identifying potential Chinese clients interested in investing in Pakistan
- Facilitating Chinese clients throughout the investment process and providing them advisory services
- Explore potential business opportunities for Chinese investors in Pakistan

中资企业服务业务

- 联络有意向在巴基斯坦投资的中资企业
- 协助中资企业开展投资并提供咨询服务
- 为中资企业挖掘巴基斯坦潜在商业机会



Corporate Banking

- Project Financing/Syndicated Loans
- Bilateral/Working Capital Loans
- Lease Financing
- Financial Guarantees
- Collaboration with NGOs and Microfinance Institutions

公司银行业务

- 项目和银团贷款
- 双边和流动资金贷款
- 融资租赁
- 担保
- 与非政府组织和小微金融机构合作



Treasury

- Investments/trading in PIBs, T-Bills, TFCs & Mutual Funds, PIB, TFC
- Money Market lending/borrowing
- Issuance of Certificate of Investments – COIs

资金交易

- 投资和交易中长期国债、短期国债、企业债券和基金
- 货币市场拆借
- 企业存款 (COI)



OUR PERFORMANCE

我们的业绩表现

With a strong and resilient financial foundation, PCICL continues to deliver consistent growth and impact.

依托扎实财务基础，中巴公司实现稳健增长。



PAID-UP CAPITAL: PKR 11.137 BILLION

实缴资本：111.37 亿卢比

EQUITY BASE: EXCEEDING PKR 28 BILLION

净资产：超过 280 亿卢比

AGGREGATE FINANCING: OVER PKR 137 BILLION

累计提供融资支持：超过 1370 亿卢比

CLIENTS SERVED: 140+ ACROSS DIVERSE SECTORS

服务客户数量：超140家，覆盖多个行业领域

CREDIT RATING: “AAA” (11 CONSECUTIVE YEARS)

信用评级：“AAA”（连续11年）

Our performance reflects financial strength, disciplined risk management, and a long-term commitment to economic development.

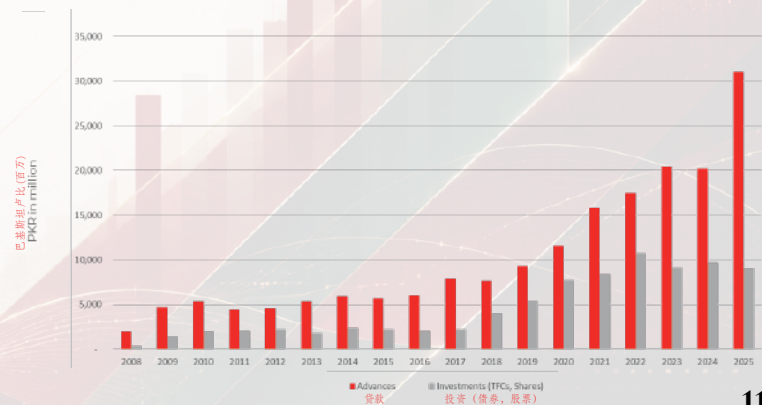
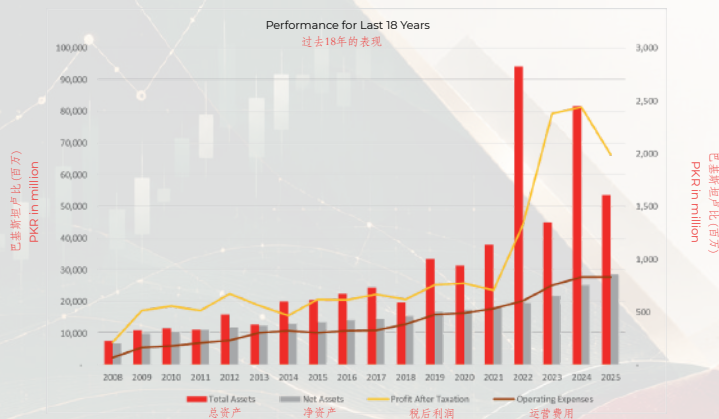
亮眼的成绩背后，是我们稳健的财务实力、严谨的风控体系、服务实体经济发展的持久承诺。

GROWTH IN ASSETS AND PROFITABILITY

资产和盈利能力的增长

GROWTH IN ADVANCES AND INVESTMENTS

贷款和投资的增长





PORTFOLIO DIVERSIFICATION

资产组合多元化

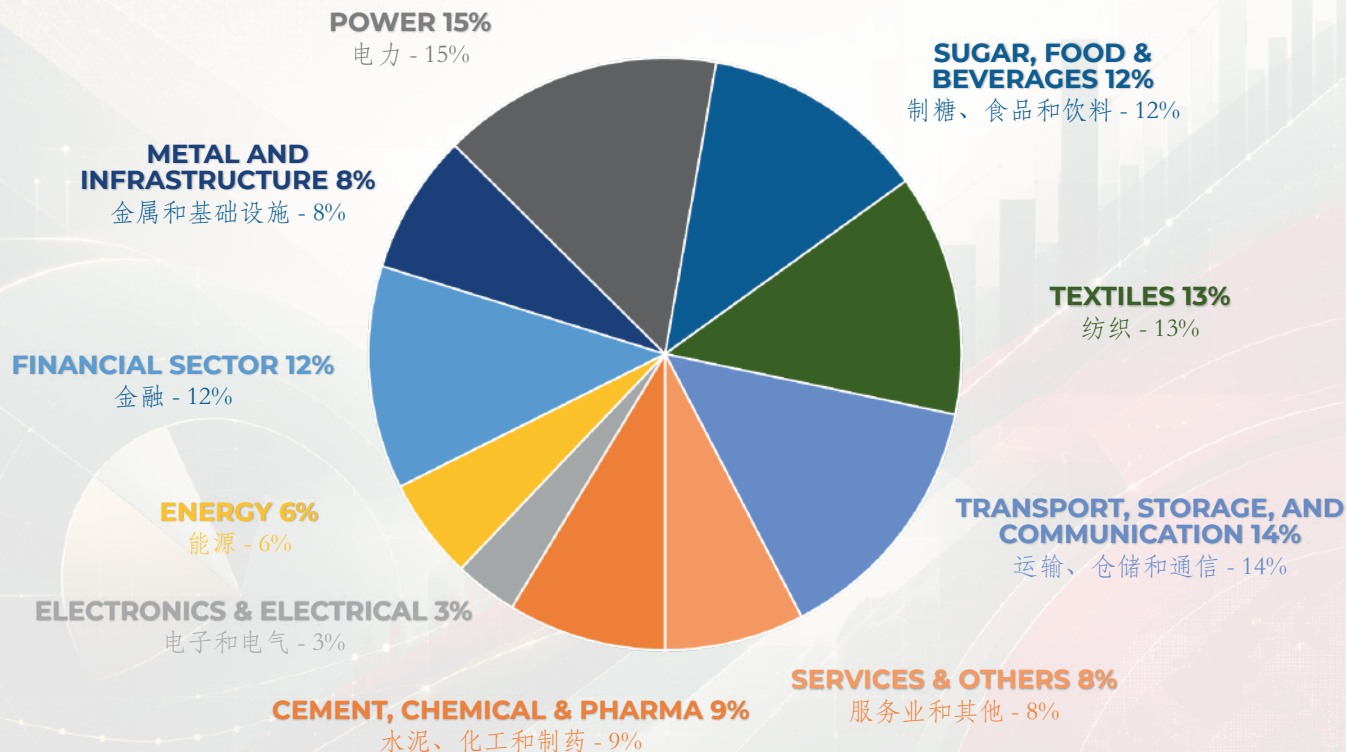
Our portfolio demonstrates robust sectoral diversification, with strategic exposure across a broad range of industries, including cyclical, growth-oriented, and infrastructure development sectors of the economy.

我们的资产组合实现了行业多元化，主要布局于周期性行业、成长型行业以及基础设施等诸多领域。

SECTORWISE FINANCING AS A PERCENTAGE OF TOTAL FINANCING



各行业融资占比





FLAGSHIP TRANSACTIONS & STRATEGIC CONTRIBUTIONS

标志性项目



Buy Side Advisory and Equity Stake in PSX

PCICL acted as buy-side advisor for the divestment of up to 40% shares of Pakistan Stock Exchange Limited ("PSX"). PCICL brought three renowned Chinese Strategic Investors including China Financial Futures Exchange (CFFEX), Shanghai Stock Exchange (SSE) and Shenzhen Stock Exchange (SZSE) to acquire shares of PSX. Besides buy-side advisory, we also acquired 5% equity stake in PSX and plays an active role in its strategic affairs via representation on the Board of Directors of PSX.



投资巴基斯坦证券交易所股份并提供咨询顾问服务

中巴公司担任巴基斯坦证券交易所 (PSX) 40%股份转让的买方顾问, 并引入三家知名中国战略投资者: 中国金融期货交易所 (CFFEX)、上海证券交易所 (SSE) 和深圳证券交易所 (SZSE) 收购巴交所股份。除买方顾问外, 我们自身还收购了5%股份, 并通过董事会席位积极参与巴交所公司治理。





FINANCIAL ADVISOR AND LEAD ARRANGER TO CHALLENGE FASHION LIMITED

嘉麟杰时尚公司财务顾问和银团牵头行

Challenge Fashion Limited, a subsidiary of its parent company in China, established in Pakistan with two stitching and knitting units in Lahore. PCICL supported the company through tailored financing facilities that enabled its growth and operational success. The company acquired 110 acres of land and secured Special Economic Zone (SEZ) status for the establishment of Challenge SEZ, inaugurated by the Honorable Prime Minister of Pakistan in August 2025.

嘉麟杰时尚公司是上海远羿（嘉麟杰）的巴基斯坦子公司，设立了两个位于拉合尔的缝纫和针织工厂，中巴公司通过定制化融资服务支持了该公司的成功运营和发展。该公司已购买 110 英亩土地，并获得特别经济区（SEZ）地位，2025 年 8 月巴基斯坦总理为该项目揭牌。

PCICL takes great pride in serving as the Financial Advisor and Lead Syndicate Arranger for establishment of Challenge SEZ, which marks a transformative step for Pakistan's textile sector, expected to generate USD 400 million in annual export revenues, significantly boost foreign exchange reserves and create thousands of new jobs. This project stands as a testament to PCICL's role as a catalyst for industrial growth and Pakistan-China economic cooperation.

中巴公司担任嘉麟杰纺织特别经济区项目的财务顾问和银团牵头行，这标志着巴基斯坦纺织行业的转型升级，预计每年带来 4 亿美元的出口收入，提升巴基斯坦外汇储备并创造数万个就业岗位，中巴公司将持续在服务中巴产能合作方面发挥作用。

Our Vision for the Mining Sector of Pakistan

我们对巴基斯坦矿业发展的愿景

PCICL participated in the China-Pakistan Mining Full Value Chain Cooperation Forum as the representative from the financial sector. PCICL's Managing Director delivered a keynote address on strengthening bilateral economic cooperation. In the presence of the Chinese Ambassador and Pakistani Ministers, PCICL signed a tripartite Memorandum of Understanding (MoU) with Power China International Group Limited and Pakistan Mineral Development Company. The agreement aims to support investment and financing for mineral development projects in Pakistan.



中巴公司作为金融企业代表参加中巴矿业全价值链合作论坛。中巴公司总经理就服务中巴经贸合作发表主旨演讲。在中国驻巴基斯坦大使和巴基斯坦相关部长见证下，中巴公司与电建国际、巴基斯坦矿业开发公司签署三方合作备忘录。该合作备忘录旨在为巴基斯坦矿产开发项目提供投融资支持。



Advisory, Private Equity and Project Financing for Glassware JV

向玻璃器皿合资公司提供咨询、股权投资和项目融资

Formed through collaboration between PCICL, a Chinese listed company, and a prominent local conglomerate, PCICL not only acted as Financial Advisor but also invested through a 9% equity stake. As Lead Arranger and Advisor, PCICL structured the Syndicated Project Finance Facility for machinery procurement and plant construction.

中巴公司与中国上市公司德力股份和另一家巴基斯坦本地大型企业合资成立了玻璃器皿制造公司，中巴公司不仅担任财务顾问，还持有9%股份，作为银团牵头行和财务顾问，中巴公司搭建了整个银团交易的融资结构。



This venture is Pakistan's first Pakistan-China joint project in glassware manufacturing, aiming to become the country's leading producer of high-quality glassware. The project delivers significant economic value through import substitution, foreign exchange savings, and future export potential to regional markets.

该企业是中巴首个玻璃器皿合作生产项目，旨在成为巴基斯坦高品质玻璃器皿的领先供应商，该项目通过进口替代、节约外汇、并向区域市场出口，创造了显著的经济价值。



PARTNERSHIP WITH GOVERNMENT STAKEHOLDERS & IMPACTFUL ENGAGEMENTS

我们与中国企业的合作

Working closely with key institutions including the Special Investment Facilitation Council (SIFC), Ministry of Finance, Ministry of Information Technology & Telecom and relevant ministries, PCICL plays a proactive role in aligning investment flows with national priorities, ensuring efficiency, transparency, and impact.

中巴公司与巴基斯坦特别投资便利化委员会、财政部、信息技术和通讯部等相关部委密切沟通，积极发挥作用，引导中方投资流向巴基斯坦关键领域，确保整个过程高效、透明、务实。



Executed the MoU with Ministry of IT & Telecommunication under the witness of Prime Minister in Pakistan Prime Minister's witness, CMC signed the cooperation memorandum with the Ministry of Information and Communication Technology of Pakistan.



The Chinese Ambassador visited the recruitment booth of PCICL to provide guidance.

我国驻巴基斯坦大使莅临中巴公司招聘展台指导



PCICL's Strategic Coordination and Collaborative Engagement with SIFC and BoI

中巴公司与巴基斯坦特别投资便利化委员会和投资委员会合作



Productive Engagements with the Ministry of Finance for Strategic Guidance

中巴公司与巴基斯坦财政部沟通以获取战略指导



Collaboration with NIBAF – State Bank of Pakistan for Capacity Building Programs

中巴公司与巴基斯坦国家银行和金融学院合作开展能力建设项目



Advancing Sustainable Innovation through Participation in the AI-Powered (ESaaS) Project under the UN Sustainable Development Goals

中巴公司参加联合国可持续发展目标框架下的人工智能驱动项目，推动可持续创新



Participated in the Landmark Green Bond Transaction of Parwaz Financial Services

中巴公司投资 Parwaz Financial Services 公司发行的绿色债券



Invested in the First Ever Commercial Paper to Support the Microfinance Industry for Women Empowerment and Poverty Alleviation in Pakistan

中巴公司投资巴基斯坦首单用于普惠金融、女性赋能和减贫的商业票据



Participated in the First Ever Project Finance Facility for the NEV Plant of BYD Vehicles in Pakistan

中巴公司参与巴基斯坦比亚迪新能源汽车项目融资



Our Engagements with Chinese Enterprises

我们与中国企业的合作

PCICL continues to deepen its partnerships with leading Chinese enterprises across sectors including energy, infrastructure, manufacturing, financial services, and technology. Through active engagement under CPEC and beyond, we facilitate strategic collaborations that translate into tangible economic outcomes. Some of our distinguished Chinese partners include:

中巴公司持续深化与能源、基础设施、产业、金融以及科技等领域中资企业的合作伙伴关系。通过积极服务中巴经济走廊高质量发展，我们将战略合作落地为切实的经贸项目。



SECMC
Sindh Engro Coal Mining Company



国家电投 中电国际胡布发电有限公司
SPIC CHINA POWER HUB GENERATION COMPANY (PVT.) LIMITED



engro powergen thar



MCC 中國冶金科工股份有限公司
METALLURGICAL CORPORATION OF CHINA LTD.

中國經濟網 ENGLISH
CHINA ECONOMIC NET



HUBCO
THAR ENERGY LTD.



SELECT
TECHNOLOGIES



SUNWALK



SLM
SERVIS LONGMARCH

CHALLENGE
APPAREL



LTEC
LITTON PAPER AND INDUSTRIES DEVELOPMENT CO., LTD.
LITTON PAPER INDUSTRIES DEVELOPMENT CO., LTD.



中国临沂商城
China Linzi Trade City



中国机械设备工程股份有限公司
China Machinery Engineering Corporation



OUR LOCAL CORPORATE CLIENTS

我们的当地企业客户



From large corporates to emerging enterprises, PCICL has structured and delivered complex financing and advisory solutions across industries, supporting business expansion, industrial growth, and economic resilience.

从大型企业到新兴公司，中巴公司都能为其提供量身定制的融资和咨询解决方案，助力其实现增长。

Our clients include major corporate houses of Pakistan.

我们的客户涵盖巴基斯坦当地多家大型企业集团。





OUR TEAM & CORPORATE CULTURE

我们的团队和企业文化

Our strength lies in our people; a unique blend of Pakistani and Chinese professionals working in a culture defined by collaboration, mutual respect, and shared purpose. We invest in continuous learning, leadership development, and team engagement, ensuring that our workforce remains dynamic and aligned with our mission.



我们的优势是中巴双方同事携手共进，共同营造团结向上的企业文化。我们重视终身学习、领导力培养和团队合作，使员工始终保持昂扬斗志。



WHY PCICL? 为什么选择中巴公司?

STRATEGIC LEADERSHIP

战略领导力

Backed by expertise from China Development Bank and deep local insight, we combine global perspective with local execution excellence.

依托国家开发银行委派的高管和员工，我们具备将中国市场专业知识和洞察巴基斯坦商业环境相结合的能力。

UNMATCHED MARKET ACCESS

丰富的市场资源

Our strong relationships across governments, regulators, and industry provide unparalleled access and intelligence.

我们与政府、监管部门和行业伙伴的紧密关系使我们具备资源对接能力和信息优势。

GATEWAY TO CROSS-BORDER OPPORTUNITIES

跨境合作的门户

We connect businesses, enable partnerships, and unlock opportunities that drive long-term value.

我们致力于为企业搭建桥梁、构建伙伴关系、释放增长机遇、创造长期价值。

END-TO-END SOLUTIONS

一站式金融服务

From advisory to execution, we deliver comprehensive and tailored financial solutions.

从咨询顾问到落地执行，我们提供全面且定制化的金融解决方案。





LOOKING AHEAD – SHAPING THE FUTURE

展望未来——共塑新篇章

We are committed to further strengthening economic and financial collaboration between China and Pakistan by:

- Focusing on the CPEC 2.0 with the objective to promote Industrial Cooperation.
- Promoting joint ventures that drive industrial and infrastructure development.
- Supporting the financing of industries in Special Economic Zones to foster growth and competitiveness.
- Enabling new investment opportunities through research, insights, and acknowledged expertise.
- Facilitating Chinese investors with tailored advisory, investment, and financing solutions.

我们致力于通过以下方式服务中巴经贸合作深化：

- 聚焦走廊2.0升级版，服务中巴产能合作。
- 支持设立合资企业，提升基础设施水平。
- 服务特殊经济园区，增强当地企业实力。
- 开展市场调查研究，深入挖掘投资机遇。
- 提供综合解决方案，吸引中企投资兴业。

OUR AMBITION

我们的志向

To contribute to a prosperous, sustainable, and globally connected Pakistan.

服务建设繁荣、可持续、与全球互联的巴基斯坦。

OUR DESTINATION

我们的目标

A future defined by partnership, progress, and shared success between Pakistan and China.

共创中巴合作、发展、共赢的未来。



SPECIAL GRATITUDE TO 特别感谢

OUR SPONSORS 我们的股东



Embassies & Foreign Offices

Embassy of the Islamic Republic of Pakistan in China
&
Embassy of the People's Republic of China in Pakistan

OUR REGULATORS 我们的监管方



大使馆

巴基斯坦伊斯兰共和国驻华大使馆
&
中华人民共和国驻巴基斯坦大使馆

Our distinguished, dedicated, and valued members of the Board of Directors, Management Team and Employees — the true driving force behind our success.
我们杰出敬业的董事会成员、管理团队和员工——是我们成功的真正动力。

Islamabad – Head Office

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Contact us: Stay connected - reach out to our Business Teams.

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